

***Work Ready Communities & WIOA  
Working Together to Improve  
Performance Outcomes Measures***

***October 9, 2018***



**ACT<sup>®</sup>  
WORKFORCE  
SUMMIT** 2018

# What is a Work Ready Community?

- Links workforce development to education
- Aligns economic development needs of communities, regions and states
- Matches individuals to jobs based on skills
- Helps attract new business to the area

# Workforce Innovation & Opportunity Act (WIOA)

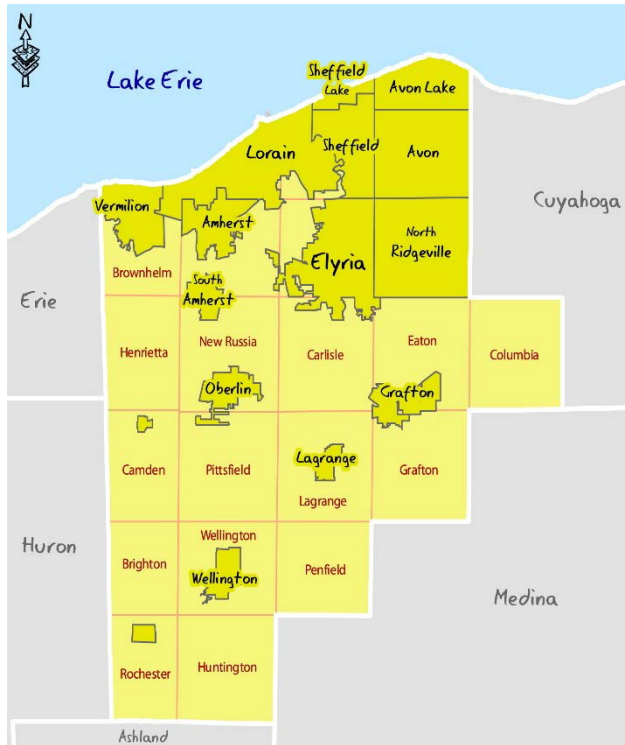
- The **purpose of WIOA** is to better align the public workforce development system with education, training and economic development initiatives to create a collective response to labor market challenges on the national, state and local levels.



# Work Ready Lorain County



# About Lorain County



30 miles west of Cleveland, OH

Population = 306,365 (and growing!)

1/3<sup>rd</sup> urban / 1/3<sup>rd</sup> suburban / 1/3<sup>rd</sup> rural

Educational Attainment

32% H.S. Diploma

35% Some College & Associates Degree

14% Bachelor's Degree

8% Master's Degree or Higher

Employment by Industries

Healthcare & Social Assistance 16.6%

Manufacturing 15.7%

Retail Trade 10.6%

Educational Services 8.7%

Accommodation & Food Service 7.5%





## The Lorain County Growth Partnership (LCGP)

- Developed by the Lorain County Board of Commissioners in mid-2000's
- Actions address talent and economic development priorities
- Brings together resources of government, education and training and business organizations
- Aligns workforce and economic development strategies



**Lorain County**  
A proud partner of the  
American Job Center network



Small Business  
Development Centers  
at Lorain County  
Community College



# Timeline

- *July 2015 – submitted application and was accepted by ACT to pursue becoming Work Ready Community*
- *October 2015 – BOC Resolution Approved supporting Work Ready Community Initiative*
- *August 2015 – May 2016 - Work Ready Community Academies (now known as Boot Camps)*
- *May 2016 – Work Ready Lorain County Community Launch*



# Work Ready Community Goals

Common Methodology applied by ACT based on size of your community, includes; employment & unemployment rates, high school & college graduation rates, and number of employers in community.

- Conduct WorkKeys Assessments
  - Emerging = 890
  - Current = 536
  - Transitioning = 1710
- Employers Support
  - 143 local employers recognizing or recommending WorkKeys National Career Readiness Certificate

# 2<sup>nd</sup> Certified Work Ready Community in Ohio!!!

**LORAIN COUNTY** United States > Ohio > Lorain >  
change change

**Congratulations to Lorain County, Ohio  
on Becoming Certified  
August 2018**

Lorain County is a **certified** Work Ready Community.

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Showing: Jan 1, 2012 to Jul 31, 2018  
Goals updated only for participating counties

[Visit County Website](#)



**ACT<sup>®</sup> Work Ready Communities**  
**LORAIN COUNTY OHIO**  
**CERTIFIED AUG 2018**



**100%**  
OF GOALS ATTAINED

This county became certified August 2018.

Workforce		Goals	Actual NCRC
Emerging	✓	890	912
Current	✓	536	1356
Transitioning	✓	1710	2184
Workforce category not identified			43
		Goals	Actual
Employers Supporting		143	147 <sup>ⓘ</sup>

**LORAIN COUNTY  
SERVICE DELIVERY FOR ACT  
WORKKEYS NCRC**

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**OHIOMEANSJOBS LORAIN COUNTY**  
jgonzales@loraincounty.us  
440-284-4225

**PARTICIPATING HIGH SCHOOLS**  
LORAIN COUNTY JVS  
LORAIN HIGH SCHOOL  
[Show All High Schools](#)

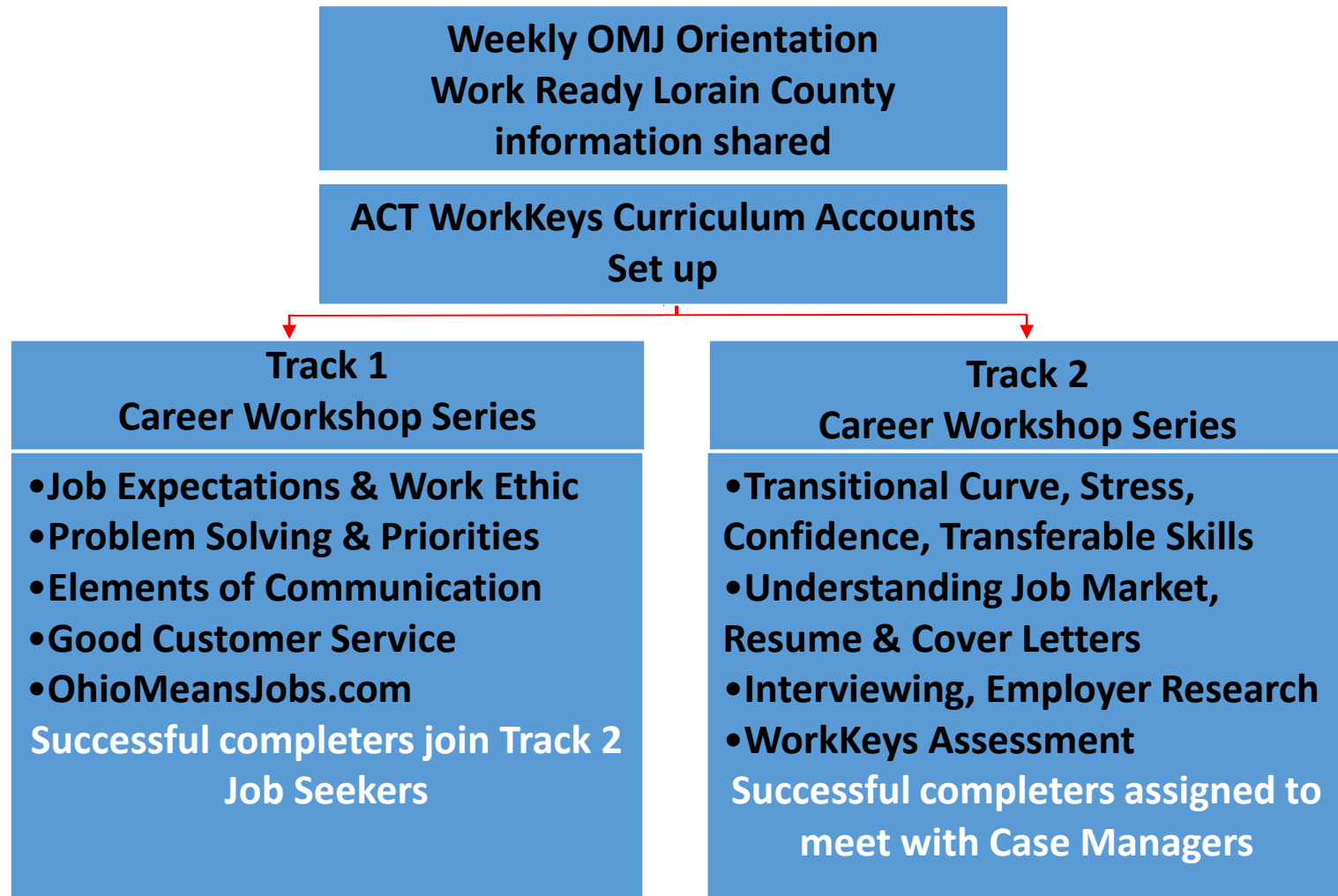
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If you are an employer and want more information on how to access services, please contact:  
**OhioMeansJobs Lorain County**  
440-284-4225

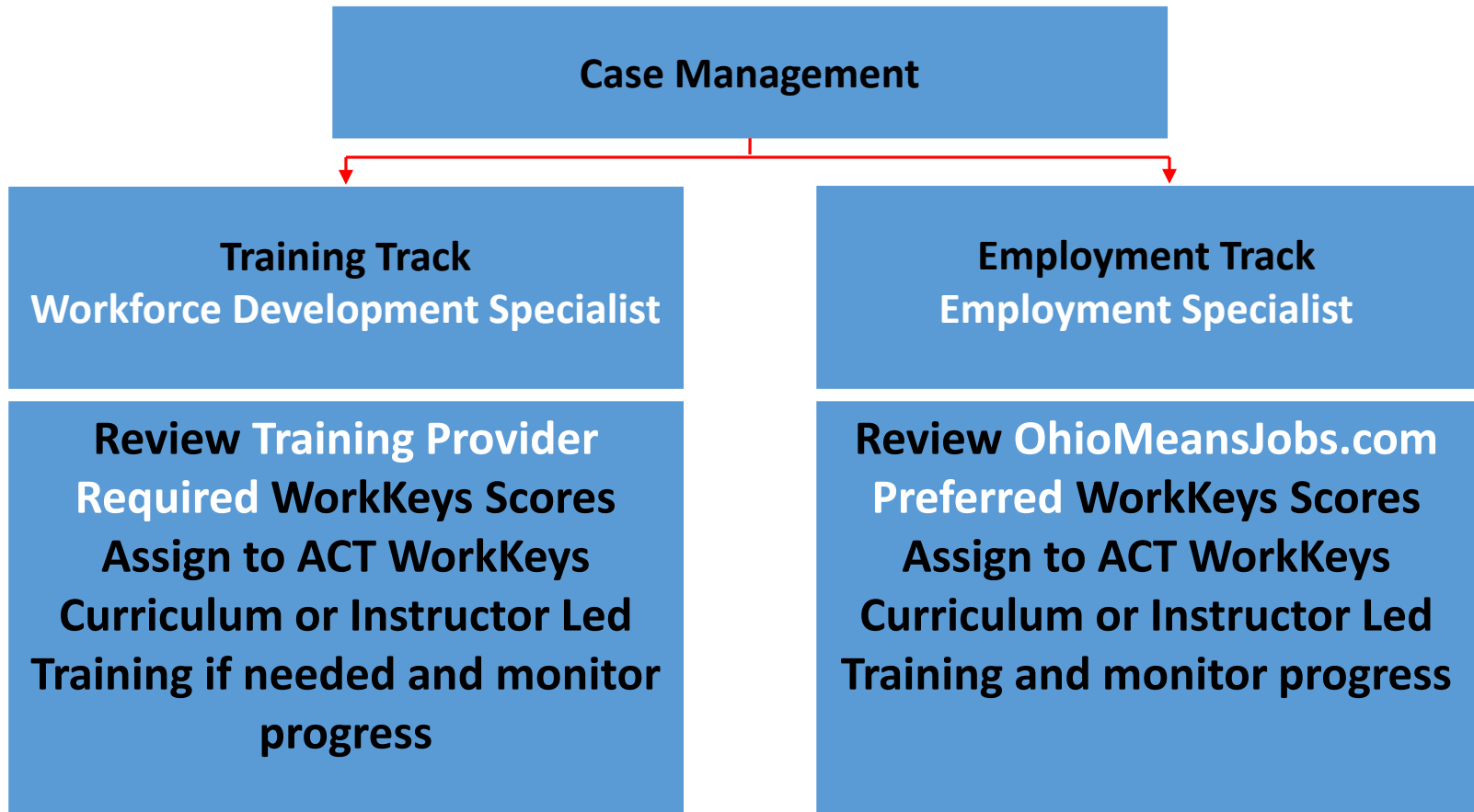
# Partner Engagement

- **Lorain County Workforce Development Agency (Lead)**
  - Provider of Career Services and Youth Program Services provided through the OhioMeansJobs – American Job Center – Built into Customer Flow
  - Business Services
- **Chamber of Commerce**
  - Superintendent Summit
  - Annual Luncheon
  - Annual Business Expo's
- **Small Business Development Corporation**
  - Business After Hour Events
- **Lorain County Joint Vocational School**
  - Business Advisory Meetings
- **Lorain County Community College**
  - Groundhog Day – Economic Summit
  - Business Roundtables
- **Lorain County Community Development**
  - Building Industry Association
  - Business Retention/Expansion efforts

# OhioMeansJobs (OMJ) Customer Flow



# OMJ Customer Flow (cont)



\*WorkKeys scores also used as a means of establishing  
Basic Skills Deficiencies for anyone scoring < 3

# OhioMeansJobs.com

LIVE CHAT : ONLINE

**Ohio MEANS Jobs.com** EXPLORE IT PLAN IT FUND IT FIND IT COLLEGE STUDENTS VETERAN/OMVJ SIGN IN EMPLOYERS

**Job Search** [Advanced Search](#)


Job Title:  Keywords:  Location:  State:  Radius:

**SEARCH**

**Results** 153372 jobs as of 5/13/2018 [SAVE SEARCH & EMAIL ME JOBS](#)

Sort by Relevance | Date Jobs 1 To 25 of 37 Page 1 of 2 Page [1] 2 Next ▶

Job Summary	Date	Company/Location	WorkKeys®	
<b>FURNACE OPERATOR TRAINEE</b> 3621717 Qualifications: 1. Education: High school diploma or GED 2. Training: General maintenance and machinery practices 3. Experience: 1 year general foundry experience; 1 year of Barcutter Requirements. Responsibilities: 1. Responsible for the... <a href="#">Add to Your Backpack</a>   <a href="#">See all jobs from this company</a> <a href="#">See who you know on LinkedIn</a> From OhioMeansJobs <a href="#">Report this job</a>	2018-04-23	OMJLC <a href="#">View company profile</a> Lorain, OH <a href="#">View Map</a>	Applied Math 4 Graphic Literacy 4 Workplace Documents 4	
<b>Set Up/Repair Tech</b> 3614354 Individual to multitask with set-up, deliver, and repair vending machine equipment. Must possess a good driving record, maintain presentable appearance, have good communication skill, and a good work ethic. NO EXPERIENCE NECESSARY! Will... <a href="#">Add to Your Backpack</a>   <a href="#">See all jobs from this company</a> <a href="#">See who you know on LinkedIn</a> From OhioMeansJobs <a href="#">Report this job</a>	2018-04-12	OMJLC- Lorain Music & Vending <a href="#">View company profile</a> Amherst, OH <a href="#">View Map</a>	Applied Math 4 Graphic Literacy 4 Workplace Documents 4	
<b>CDL-A Driver</b> 3614321 CDL-A Driver License Class A CDL Driver needed to drive Quad Axle Dump Truck <a href="#">Add to Your Backpack</a>   <a href="#">See all jobs from</a>	2018-04-12	OMJLC- C-Pro Leasing, LLC. <a href="#">View company profile</a> Elyria, OH	Applied Math 3 Graphic Literacy 4 Workplace Documents 3	

**Chat with a Career Coach!** 

[AVOID SCAMS](#)

**Insights**  
**Career Exploration**  
To find helpful occupation information, career videos, training providers, jobs and a whole lot more. [Click here to explore a career.](#)  
[Read more...](#)

**Current filters**  
Keywords: **omjlc**  
State: **OH**  
[Clear all and start new search](#)

**Refine** [Expand All](#)

- ▶ **Other Opportunities**
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  - [Include All - Other](#)
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  - [Federal Job Opportunities](#)
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  - [Show OMJ Opportunities Only](#)
- ▶ **Location**
- ▶ **Job Type**
- ▶ **Salary**
- ▶ **Occupation**
- ▶ **Career/Education Level**

# ACT WorkKeys Curriculum

An interactive training system that helps job seekers and students to reach foundational career readiness goals.

- Self-Directed approach through on-line access that allows for monitoring of usage and progress
- Classroom curriculum available to allow for instructor led learning (*Contract with Aspire*)

# Adult Diploma Program

## Lorain County Joint Vocational School

- Open to adults 22+
- State-issued High School Diploma awarded
- Credential Program combined with ACT WorkKeys
- In-Demand careers (e.g. STNA, EMT, CDL)



# High School Graduation Option

## Ohio Department of Education

- Graduating class of 2018
- Work Readiness Pathway
  - Earn industry-recognized credential (12 credits)
  - WorkKeys score totaling 13 points

# Right Skills Now

## Lorain County Community College

- Partnering with OhioMeansJobs – American Job Center and local manufacturing employers
- Focused on addressing skills gap in manufacturing
- National Career Readiness Certificate (NCRC) is foundational credential
- National Institute for Metalworking Skills (NIMS) credentials certify critical in-demand machining and metalworking skills
- Credit bearing program

# WIOA Youth Incentives

\$100 - Increase WorkKeys scores to earn National Career Readiness Certificate or improve certificate level (i.e. Bronze to Silver, Silver to Gold, Gold to Platinum)

# WIOA Performance

Area 4									
WIOA Final Estimated Annual Performance Report PY 2016									
Group	Performance Measure	Area Numerator	Area Denominator	Area Rate	Statewide Rate	Area Standard	"Meets" Level	"Exceeds" Level	Area Results
Adult	Employment 2nd Quarter after Exit	199	216	92.1%	78.9%	79.0%	71.1%	83.0%	Exceeds
	Employment 4th Quarter after Exit	200	230	87.0%	78.3%	73.0%	65.7%	76.7%	Exceeds
	Median Earnings 2nd Quarter after Exit		199	\$6,779	\$5,593	\$5,000	\$4,500	\$5,250	Exceeds
	Effectiveness in Serving Employers: Retention	144	204	70.6%	60.3%	Baseline	Baseline	Baseline	Exceeds *
	Credential Attainment	64	87	73.6%	57.4%	50.0%	45.0%	52.5%	Exceeds
	Measurable Skill Gains	82	185	44.3%	37.1%	Baseline	Baseline	Baseline	Exceeds *
Dislocated Worker	Employment 2nd Quarter after Exit	107	125	85.6%	82.8%	82.0%	73.8%	86.1%	Meets
	Employment 4th Quarter after Exit	68	78	87.2%	81.8%	79.0%	71.1%	83.0%	Exceeds
	Median Earnings 2nd Quarter after Exit		107	\$11,233	\$7,800	\$6,600	\$5,940	\$6,930	Exceeds
	Effectiveness in Serving Employers: Retention	51	68	75.0%	65.8%	Baseline	Baseline	Baseline	Exceeds *
	Credential Attainment	19	24	79.2%	65.8%	58.0%	52.2%	60.9%	Exceeds
	Measurable Skill Gains	18	35	51.4%	35.6%	Baseline	Baseline	Baseline	Exceeds *
Youth	Education, Training, or Employment 2nd quarter after Exit	17	23	73.9%	70.2%	49.0%	39.2%	51.5%	Exceeds
	Education, Training, or Employment 4th quarter after Exit	22	33	66.7%	71.4%	49.0%	39.2%	51.5%	Exceeds
	Median Earnings 2nd Quarter after Exit		17	\$2,786	\$2,414	Baseline	Baseline	Baseline	Exceeds *
	Effectiveness in Serving Employers: Retention	7	21	33.3%	43.1%	Baseline	Baseline	Baseline	Fails *
	Credential Attainment	15	29	51.7%	60.5%	49.0%	39.2%	51.5%	Exceeds
	Measurable Skill Gains	24	71	33.8%	38.9%	Baseline	Baseline	Baseline	Meets *

For PY 2016, there is no evaluation against performance standards. The "Area Standard" and "Area Results" columns use the PY 2017 standards for use as a "What If" evaluation and should be used for informational purposes only; actual program success or failure should not be implied.

\* For the Baseline measures, data will be collected in PY 2016 and PY 2017 to establish a baseline and performance will be evaluated against standards beginning in PY 2018. The "Area Results" column compares the "Area Rate" column against the "Statewide Rate" as if the "Statewide Rate" were the standard for these measures.

# Q & A

- Contact Information
  - Mike Longo, Director  
Lorain County Workforce Development Agency  
[mlongo@loraincounty.us](mailto:mlongo@loraincounty.us)  
(440) 284-1834